

ILLINOIS SBDC PERFORMANCE (10-1 to 3-31)	Actuals FFY 2010	Actuals FFY 2009	Goals CY2009	Goals CY2008
Business Start-up Milestones	190	256		
New Businesses Created (based on Date Estab.)	175	222	400	483
Jobs Created	1,636	2,671		
Jobs Retained	3,116	3,183		
Change in Sales	\$70,968,028	\$22,404,434		
SBA Loan, Number of	42	35		
SBA Loans, Dollar Amount	\$9,094,000	\$8,496,144		
Non-SBA Loans, Number of	185	218		
Non-SBA Loans, Dollar Amount	\$30,514,666	\$39,365,963		
Total Loans, Number of	227	253		
Total Loans, Dollar Amount	\$39,608,666	\$47,862,107		
Equity Capital, Number of	447	456		
Equity Capital, Dollar Amount	\$28,665,685	\$26,288,953		
Capital Infusion	\$68,274,351	\$74,151,060	\$150 M	\$179 M
Total Clients Counseled	7,222	7,084		
Number of New Clients Counseled	4,333	4,249		
Total Client Hours	32,690	36,889		
New Client Hours	16,389	16,515		
Extended Engagement Clients (since 10-1-05)	1,828	1,883	2250	1524
Long Term Clients (since 10-1-09) or (10-1-08)	1,193	1,421	2975	2680
Total Training Events	690	601		
Total Training Events Sessions	834	778		
Training Attendees	9,997	7,869		